



### Intro

CPAchem is a Bulgarian-French company, found in 2001 when it invented the custom-made standards, prepared to specific customer requirements;

Nowadays more than 5,000 laboratories worldwide have trusted us and have used products manufactured both under our own brand name or under the private labels;

Among our biggest clients are VWR, Fisher, LGC, Carlo Erba, and others which rely on the excellent quality of our products.



## CPAchem's product range





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Custom-made and Stock Inorganic solutions for AAS, ICP, ICP-MS and Ion Chromatography Custom-made and Stock Organic solutions for HPLC, HPLC/MS, GS and GS/MS Custom-made and Stock Volumetric Solutions, Karl Fischer standards, Turbidity standards, TOC

High-Purity Inorganic Compounds

High-Purity Organic Substances

Custom-made and Stock pH and Conductivity Buffers, Primary pH buffers (Harned Cell)

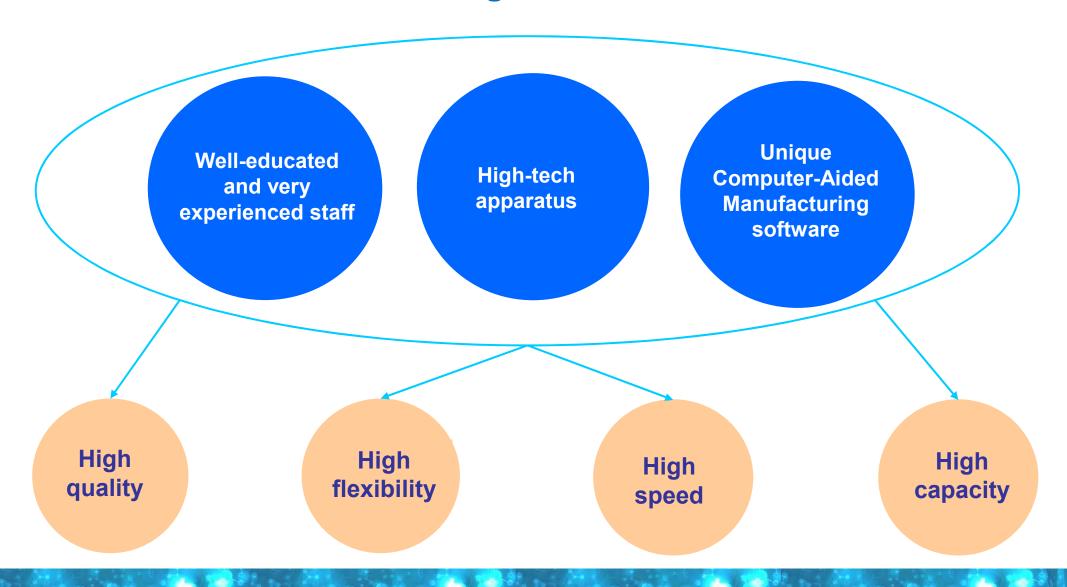
#### **Certified Reference Materials**

**Pharmacopoeia Products** 

Reagents according to European, US, British, Indian, Japanese, and International Pharmacopoeia



### Which are our main advantages?





## What makes us different as a CRM producer?

The control of all the processes is fully automated by our dedicated Computer Aided Manufacturing (CAM) software, in addition to the modern network SQL-based data collecting system.

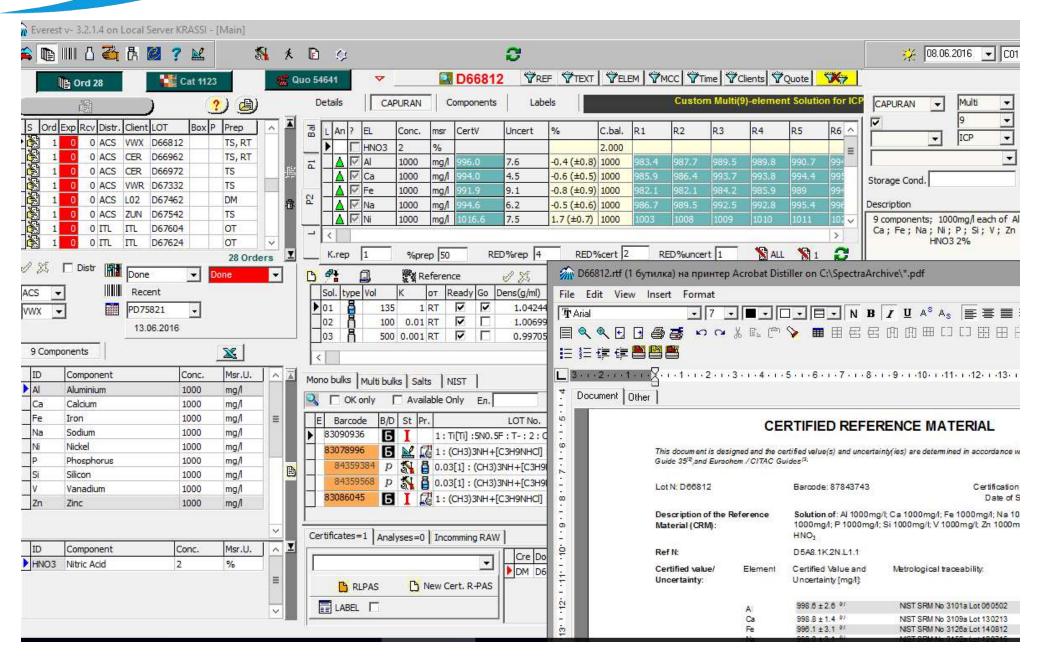
The software system performs and controls the whole working process starting from the raw materials' incoming control through products preparation,

certified values and uncertainties budget calculation, certificates generation, packaging and expedition.





### CPAchem The Experts in Custom-made Inorganic and Organic Standards





### What we are specialists in?

**CPAchem is an expert in the production of Custom-made standards:** 



The custom-made standards are prepared to exactly match clients' needs and give them opportunities to quickly achieve their goals;

Custom-made products specifications include: various components, various component concentrations, various matrices, various packaging



**Short lead time for preparation:** 

- √ 2 to 5 business days usually;
- ✓ Emergency orders within 24 hours.

50% of CPAchem's production is of custom-made standards.



### Custom-made standards – Benefits for End-Users



Save labour time as they do not have to mix raw-materials/ single element solutions in order to create solutions they need for their purposes;

Minimize the risk of obtaining solutions with wrong concentrations or incompatible elements;

Save time to document all the processes to assure traceability;

Save time for all types of control (incoming, intermediate, final);

Reduce costs.



#### Custom-made standards – Benefits for Distributors

Custom-made standards allow bigger profit margins as usually the process of offering and persuading the end user takes more efforts and time

Once a customer becomes persuaded to use and buy a custom standard, this customer stays "chained" to these standards

Alongside custom product/s the end-users buy many stock solutions and increase their purchases

The shelf-life of the products starts on the date they leave CPAchem's lab. CPAchem grants one month extra shelf-life to cover the transportation time and/or any storage in the distributor's warehouse.

For inorganic products the shelf-life is two times longer than the validity time to facilitate products storage into distributors warehouses.

For example – if the validity of given product is 12 months, its shelf-life is 24 months.



#### **CPAchem Accreditations**











LISO Guide 34 (CRM producer), from January 2018 – ISO 17034;



ISO/IEC 17025 (Testing Laboratory);



The accreditation scope is one of the largest ones in the world;



ISO 9001 certified since 2001, from 2017 – ISO 9001:2015 certified.

### **CPAchem's Certification**



Each CRM is accompanied with a Certificate of Analysis, reporting the actual values and not simply the calculated ones;



Created in accordance with ISO Guide 31 and ISO Guide 35;



Certified values and uncertainties are obtained on the basis of two independent methods when possible (even for multi-element solutions);

The uncertainties refer to each of the components separately and not to the uncertainty of the whole mixture;

The CoA of the organic solutions provides full traceability starting from the dissolution of the raw materials with their purity.



#### What's new?

We have just started new lab building construction on a 6 000 square meters terrain;

Establishing a manufacturing facility is part of our goal to further develop our production lines and meet the increasing needs of certified reference materials and Pharmacopoeia products.







# Thank you for your attention!



**CPAchem Ltd.** 

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